

# ATI EVENTS

## JANUARY 8, 1997

HAPPY BIRTHDAY TO THE ALL THE PEOPLE CELEBRATING BIRTHDAYS DURING THE MONTH OF JANUARY:

Kathleen Eby	1/2
Pat Stull	1/12
Karen Myers	1/13
Dan Voltz	1/22
Jan Elliott	1/26
Ella Copeland	1/30

### NEWS FROM THE DIRECTOR:

It's time once again to wish everyone a happy new year and welcome you back to campus. Hopefully, most of you found some time for some much needed rest and relaxation over the past week or two. This should be an exciting and challenging year, and I look forward to working with you. Thanks to all for everything that you accomplished in 1996. Like previous years, let me take some time to present a sampling of your achievements:

- ➡ ATI broke its all-time head count enrollment record when a total of 827 students showed up for classes Autumn quarter. That number was 5.6% higher than Autumn, 1995.
- ➡ ATI's percent headcount growth led the University, exceeding all other campuses by wide margins Winter, 96 and Summer, 96, ranking second to OSU-Marion Autumn, 96, and coming in a very close second to OSU-Mansfield Spring, 96.
- ➡ ATI filled several posted positions with highly capable faculty and staff, including: Kristi Breeden, Jill Gallion, Gene Malinowski, John Mathys, Gail Miller, Diane Minks, Karen Myers, Martha Parish, Denise Porter, Rita Smolko, Dan Voltz, Dave Willoughby, Tom Wilfong, Karen Bennett-Wimbush and Michelle Wood. We continue to miss those lost due to work force reduction and resignations during the year, and often struggle without their capabilities.
- ➡ Two ATI faculty were named as 1997 recipients of NISOD (National Institute for Staff and Organization Development) Awards: Bob McMahon and Jean Opliger.
- ➡ ATI's good friends and supporters increased the total of their pledges and cash gifts for the Center for Education and Economic Development to slightly over \$1,000,000. Special thanks to Sandy Lueschen for her leadership.



➡ The College received an additional \$1.5 million from the Kellogg Foundation for Phase II of Project Reinvent. George Kreps, Jim Carr and Linda Houston were promised funding for their participation in the Student Centered Learning Initiative.

➡ Some personal accomplishments worth noting (too many to list, but here is a sampling):

- \* Bob McMahon: Recipient of his *second* ATI Distinguished Teaching Award
- \* Dale Bradshaw: Recipient of the ATI Outstanding Staff Award
- \* George Kreps: Brought a successful first-ever Elderhostel to ATI.
- \* Kim Sayers: Selected by the Regents' staff to serve on the Ohio Board of Regents Service Achievement Report review team
- \* Ella Copeland: Served on the University's Steering Committee for the 1997 Campus Campaign; also worked with Mark Headings on ATI's Campus Campaign.
- \* Jim Carr: Elected Vice Chair of the Student Chapter Advisory Board of the National Association of Home Builders; awarded tenure as well.
- \* Greg Ferrell: Successfully procured *another* COPS Universal Hiring Program grant award of \$73,785 to support the hiring of an additional full-time offer over a three-year period
- \* Arnie Mokma: Brought the annual Plant Science Summit and Tech Update, along with over 275 vocational ag and horticulture instructors, to ATI; he also served as Chair of the NCA Evaluation Team at the Univ. Of Arkansas CC.
- \* Karen Wimbush: Received her PhD from the University of Missouri
- \* Joy Juersivich: Completed her Associate of Science Degree in Nursing and her minor in Business Management from the University of Akron.
- \* Jill Dawson: Received her Bachelors in Accounting from the University of Akron
- \* Rick Mitchell: Completed his Associate of Applied Science in Micro Processing Computer Technology from the University of Akron

➡ The College approved ATI's Equine Center project as an "emerging priority" within the College's "Share the Vision" campaign.

➡ Over \$2000 was raised for scholarships in the 3rd Annual Alumni Golf for Scholarships outing at Hawks Nest.

➡ Several CQI Teams formed and functioned well, including the Campus Culture Team, the Continuing Education Team, the Family Day Activity Team, and the Student Registration Process Team. ATI's CQI Retention Team, after 3 years of worthwhile efforts, was finally disbanded.

➡ ATI's Silver Anniversary and Family Day Celebration attracted over 400 people, including former directors Jerry Halterman and Dan Garrison, as well as many special guests including Dr. Moser, ATI founders, original faculty, Key Advisory Committee members, members of the first graduating class and other alumni. That wasn't the only celebration held during 1996 -- don't forget the enrollment celebrations, one for faculty and staff, and another for students and ATI employees. ATI also held its "First Annual Faculty and Staff Appreciation Fish Fry," Staff Appreciation Day, and Staff Council's Holiday Party.



- ➡ Construction of the Student Apartment Village began after an August 20 groundbreaking. Despite the wet fall weather, completion next August and September is still an excellent possibility. Some 260 (originally 226) beds will be added to existing residence hall space to accommodate our growing enrollment.
- ➡ Renovations were completed in the reception area and Director's office, Halterman labs 123 and 129, and at the swine and beef facilities. The Skou roof replacement was completed. And the leak was finally fixed in the stairwell of Halterman Hall!
- ➡ Tech Prep was awarded a \$130,000 expansion and sustaining grant, enabling three additional high schools to participate. Additional dollars awarded later allowed for purchases of materials and equipment and made possible the development of an Environmental Technologies Curriculum.
- ➡ Continuing Education, Wayne College, the Wayne County Career Center, and five Wayne County manufacturing businesses were awarded a \$106,000 state grant to establish the Wayne County Small Business Training Consortium.
- ➡ George Kreps, Betty Aylsworth and Jay Clevenger procured a Region 9 School-to-Work grant to introduce systemic culture change using CQI concepts in the K-12 classroom and at Ohio State ATI. Partners in the project are Wooster City Schools and Goodyear.
- ➡ ATI's Bookstore welcomed Pat Paxton as the new Manager.
- ➡ Ohio State ATI received four awards at the Wooster Area Safety Council Luncheon.
- ➡ Admissions and Public Relations received a gold award for its viewbook, and a merit award for its video. ATI was recognized by the Feb 96 issue of Admissions Marketing Report and the National Council for Marketing & Public Relations.
- ➡ BioHio '96 attracted approximately 25,000 visitors to the Wooster campus. Countless hours of employee involvement ensured the success of this biennial venture.
- ➡ President Gee visited the ATI/Seaman/WCCC Partners in Progress site, along with his assistant, Sarah Austin to learn more about our training partnership.
- ➡ ATI, along with other members of the Technical Agriculture Association (an association of colleges, schools and programs within land grant institutions offering certificates and associate degrees in technical agriculture), became a member of the Academic Programs Section of NASULGC (National Association of State Universities and Land Grant Colleges).
- ➡ Action planning followed the completion of ATI's Strategic Plan. Fifty four action plans were drafted, 29 were reviewed, and 16 were approved. Several review meetings have been scheduled and campus input is continuing to arrive following the various team reviews.
- ➡ ATI received \$27,500 in performance funding from the Regents, the highest amount awarded to any of Ohio's University branch campuses.



➡ Enrollment increases, vacancy credits from held positions, work force reductions and close monitoring of budget accounts contributed to a much improved cash balance statement; the general ledger deficit was reduced significantly, and the continuing education deficit lessened.

➡ And, last, but certainly not the least in terms of importance, at the suggestion of our change consultant, Dr. Chuck Lofy, a Mainstream Leadership Group was formed, which I sincerely believe will help to improve communications, morale, respect, and most importantly, trust at ATI.

➡ Oh yeah, and the Buckeyes won the Rose Bowl! (Can I claim that as an ATI accomplishment? -- what the heck, why not?)

My apologies to those employees whose significant accomplishments were missed in this long list -- this is such a talented group and it's very difficult to present a "sample" of your achievements. Many faculty and staff made presentations, sponsored contests, wrote articles, and served the Institute and University in many other ways. Thank you - everyone - for all that you have done for our students, for the Institute, and for each other.

My principal goal for 1997 is to completely eliminate our general ledger deficit and establish a contingency fund to ensure our future fiscal health. That goal is attainable, and some of the held positions may be filled in its attainment. Thanks for your continued efforts in working with me towards this goal -- a very bright future is definitely on the horizon!

#### NEWS FROM ADMISSIONS:

**Fall Travel Totals:** We met our goal of making more contacts on the road this fall.

#### AUTUMN 1996 TRAVEL

247 total visits (13% more than last fall--28)

3571 total students contacted (19% more than last fall--582)

174 high schools visits (14% more than last fall--22)

2685 students contacted (60% more than last fall--1005)

67 college fairs (same as last year)

886 students contacted

5 extension office visits (new this fall)

**NUMBERS: Autumn 1997 as of December 29, 1996 (compared to last year during this week):**

APPLICATIONS	ADMITS	ACCEPT. FEE PAID
'96 '97	'96 '97	'96 '97
155 163 (up 8)	95 126 (up 31)	0 11
(up 5.2%)	(up 32.6%)	



## NEWS FROM TECH PREP

Connie Miller recently received a Staff Career Development Grant from Ohio State University. Congratulations, Connie! She will use the \$450 grant to learn a database program used to track Tech Prep students from their junior year in high school to five years after graduation from the Associate's Degree program.

Tech Prep for Horticulture and Tech Prep for Environmental Technologies is being marketed to sophomores in high school using a variety of marketing strategies. Future funding opportunities for the consortium will be based on student numbers. We are positioning ourselves to be competitive for the upcoming expansion funding.

## NEWS FROM INSTITUTIONAL SERVICES:

### PUBLIC SAFETY

We are pleased to announce that reg Ferrell has once again been successful in obtaining a U.S. Department of Justice, COPS Universal Hiring Program Grant Award for one additional full-time officer. The grant is for a 3-year period in the amount of \$73,785. CONGRATULATIONS to Greg for his quality grant proposal and persistence. As we add more residential space and the CEED, expanded police services become even more essential.

### PERSONNEL

The broadbanding for Office/Administrative positions will begin in January. The diskette and templates are to have arrived by January 1. We will ask each office support staff member to complete a position worksheet which will give each an opportunity to describe your responsibilities and decision making input. Margaret will be contacting you soon regarding this process. We are to have all office titles electronically entered by January 31, 1997. Please respond quickly when you receive the position worksheet since the deadline is so short.

### PRINT SHOP

A special thank you is due Diane Minks, Nichole DeWalt and George Kikume for handling the printing demands over the last few weeks. The OARDC print shop - Julie Ann Fisher and Jim Henry have also helped by printing some of the work orders for January. We really appreciate everyone's cooperation and assistance.

### PHYSICAL PLANT MAINTENANCE

Robin Reader, a student, has helped brighten up our hallways, receiving and office areas over the break by painting. Say thanks to Robin for some of the best quality painting ATI has experienced.

## NOTICE FROM CHARLIE LEPOLD:

THE EQUIPMENT SAFETY TEST WILL BE GIVEN ON TUESDAY, JANUARY 14, 1997 AT 1:00PM IN SKOU 100. ANY QUESTIONS REGARDING STUDY MATERIAL SHOULD BE DIRECTED TO CHARLES LEPOLD IN SK152 OR THE STUDENT'S ADVISOR.



## NEWS FROM PUBLIC RELATIONS:

The Offices of Admissions, Continuing Education, and Public Relations combined funds to place a half page ad in the Sunday, December 29th issue of *The Daily Record*, which listed the Winter Quarter classes. A (much) reduced copy of the ad is shown on the back page of this events issue.

The deadline for the mid-February issue of the *Communications* newsletter is Friday, January 17. Please let Michelle Wood (extension 1216) know if you have story ideas or articles. *Communications* targets alumni, donors, current students and their parents, all advisory committees, and friends. Do you know any alumni with exceptionally interesting jobs? Or current students who have completed a fantastic internship? It would be great to showcase some of the diversified careers our students/graduates have.

## FROM THE DEVELOPMENT OFFICE

Sandy Lueschen attended the dedication of the new Dept. of Agriculture's Bromfield Administration Building. Many commodity group leaders and others leaders of Ohio agriculture were there. Liana Huff, our former P.R. coordinator, showed the view from her office with Ohio Proud, and sends greetings to all at ATI.

A brochure about the new Equine Complex is almost ready to print. Meetings with potential contributors are underway.

The CEED Campaign went past the \$1 million mark in December. Regional foundations and large agricultural companies are the main focus of campaign activity now. The CEED Campaign brochure is being revised to reflect the new plans for this building. For the newer faculty and staff: Gifts and pledges to the campaign will help construct the Center for Education and Economic Development and to endow its programs in continuing education and training.

Memorial funds are being accumulated for future endowed funds for Bob Anderson, former owner of Avon Turf Farms, and Joe Kucera, a turfgrass alumnus. Endowed funds provide perpetual funding because only a portion of the income is spent and the principal is always invested.

Thanks to the initiative of the Young Investigators Committee, funds are being donated for the 1997 class by the parents of former Young Investigators. Sandy Lueschen helped write the letter, and the committee sent them out. Special thanks to Clyde Opliger for his hard work.

Sandy Lueschen is planning to participate in the Ohio State "snowbird" activities in Florida this February. She will be visiting with donors and alumni, and attending University events. Please call her if there are individual alumni or business people you think might give to your program if they were asked.

Gifts of practical items are donated to ATI throughout the year. Here is a sampling of what was given to ATI in 1996: housing materials of various types, poinsettia and mum cuttings, 15 horses including a thoroughbred stallion, 24 packages of ice cream sandwiches to sweeten



the day for prospective students, impatiens, a bowrench, bovine embryos, a flock of Corriedale ewes, 10 weeks of classroom space, sponsored recruitment luncheon, several kinds of bovine semen, seed corn and soybeans, a robot, rooted carnations, Roundup, several books and three large gilts.

#### NEWS FROM OHIO STATE ATI ALUMNI:

The Ohio State ATI Alumni Society banquet will be held Saturday, March 1, 1997, at the Best Western in Wooster. note the date change. Watch for more details later so you can help support the Alumni Society.

#### NEWS FROM ACADEMIC AFFAIRS:

Several people are assisting Arnie Mokma in preparing the ATI report to the Board of Regents on our performance toward meeting the Service Expectations. This report is due February 17. If we "meet" all their expectations, ATI will receive an additional \$47,500. This amount could be increased for those areas where we "exceed expectations".

#### ASSOCIATE OF SCIENCE UPDATE:

The initial class in Autumn Quarter 1995 consisted of 67 students.

The incoming placement testing had about three quarters (74.2%) of the students requiring "remedial" mathematics while one sixth (16.6%) required remediation in English. Throughout the year several change majors and degree programs. At the end of Spring Quarter approximately 2/3 (27 of 42) of those remaining were in good standing.

An analysis of the 67 who started in Autumn Quarter 1995 showed the following during Autumn 1996:

- 27 (40.3%) -- remain at ATI pursuing the AS degree
- 14 (20.9%) -- remain at ATI but changed to the AAS degree
- 7 (10.4%) -- have changed to the Columbus Campus
- 1 ( 1.5%) -- has transferred to another college
- 13 (19.4%) -- have discontinued their college education
- 5 ( 7.5%) -- have been dismissed

#### NEWS FROM CONTINUING EDUCATION:

##### **IAM Classes Full Again**

Winter Quarter is off and running with three full sections of Industrial Automation Maintenance Courses. Fred Lendrum will be returning to campus this quarter to teach Basic Electricity, Bill Shannon (SG Morris Co.) will be back to teach Basic Hydraulics, and due to heavy demand, Dan Maple (Rexroth Corp.) will be teaching the second offering this year of Advanced PLC's.



### **Computer Training Available**

You can use your faculty/staff development funds to enroll in the computer short courses being offered this quarter through CE. *Introduction to Microsoft Word*, 8am-11am, January 28, 30 and February 4, \$119 plus workbook; *Intermediate Microsoft Excel*, 8am-11am, February 18, 20, 25, \$119 plus workbook; *PowerPoint*, 8:30am-4:30pm, March 25, \$99 plus workbook (all taught by Ginny Knowlton); *Introduction to Windows '95*, 6-9pm, March 25; *Advanced Windows '95*, 6-9pm, March 27 (both taught by OARDC's Jody Lanham). Call the CE Office for more information or to register!

### **FrontLine Leadership Training begins January 22**

The following supervisor training workshops will be offered Winter Quarter on Wednesdays, January 22 - February 26, 4-7pm. Core Interpersonal Skills Part I: Your Role and the Basic Principles, Giving Constructive Feedback, Getting Good Information from Others. Core Interpersonal Skills Part II: Getting your Ideas Across, Dealing with Emotional Behavior, and Recognizing Positive Results. All sessions will be facilitated by Nancy Brooker. Part I and Part II are \$165 each, including workbooks for each session. Call the CE Office if you would like to register.

### **Rexroth Corporation calls on Emil Again**

The Rexroth Corporation has notified Emil Miller of their need to continue the measurement and blueprint reading courses that Emil and Steve Day started offering there in 1995. Emil will be adding to his repertoire the blueprint reading course that Steve taught, as well as continuing with the dimensional measurement course he teaches at Rexroth. We're keeping him busy!

### **Team and Leadership Training off and Running at Seaman**

In addition to the foundation skills training Jean Opliger and Emil Miller are continuing at Seaman Corporation, Jean and Allen Zimmerman are also involved in the team and problem solving training which is being offered to the leadership group at Seaman Corporation. Our partnership with Seaman Corporation continues to expand well beyond the original grant for workplace foundation skills training!

### **News from the Odd Ball Team**

Members of the Odd Ball CQI Team have met with the ATI Executive Committee on several different occasions to discuss the CE goals and critical success factors the team has identified. Conversations have focused on making it easier and more meaningful for ATI faculty and staff to get involved in various CE activities. The Odd Ball Team is moving ahead with implementing its strategies, which focus on product, pricing, marketing, and personnel. With the beginning of Winter Quarter, the team will once again be meeting weekly as it tackles one critical success factor after another, including a personnel profile catalog, marketing, new products/programs, and multi-tier costing and pricing.



**LEAD CLASS VII**

The Ohio Leadership Education and Development (LEAD) Program is now recruiting for Class VII. We are seeking nominations of individuals who might be interested in the program and will also be pleased to receive self-nominations. You may call or write the Ohio LEAD Office and we will send you a nomination form or you may call or write and give us the name and complete address of a nominee:

Ohio LEAD Office  
Department of Agricultural Economics  
2120 Fyffe Road  
Columbus, OH 43210

Telephone: 614-292-6021  
FAX: 614-292-4749

We will follow up with each nominee by providing additional information on the LEAD Program and an application form. Class VII will be selected in July, 1997 and the first meeting of the Class will be in September, 1997,

LEAD is an intensive two year educational program for potential leaders from agriculture, agribusiness and rural communities. It is designed to prepare young adults with demonstrated leadership potential for future leadership responsibilities. The program offers instruction in leadership skills; agricultural and economic trends; international trade and relations; communications skills; local, state, and national political processes; community development; and cultural awareness.

Each class consists of up to 30 participants who are chosen competitively from across the state of Ohio. Criteria include future leadership potential based on past and present leadership activities, commitment to learning, potential commitment to the Ohio agricultural sector and rural communities, communication skills, character and personality.

The two year program includes ten 3-day study institutes within Ohio, a 5-day travel seminar to Washington DC, a 5-day national travel seminar to study agricultural and public policy issues in another region of the US and a 14-18 day international travel seminar.

We are keenly interested in receiving nominations at this time so that we can provide information to potential candidates and move forward with the application process.



Classes start January 11  
To register, call the Office of Continuing Education at (330) 264-3911, ext. 1220  
For degree information, contact the Office of Admissions at (330) 264-3911, ext. 1327



Technology advances with the times ... so should you!



# It's always the right time to upgrade your skills

## DAY CREDIT COURSES

### ASSOCIATE OF SCIENCE COURSES

- A.S. Agricultural Issues in Contemporary American Society
- A.S. Biological Sciences: Form, Function, Diversity, and Ecology
- A.S. Elementary Chemistry
- A.S. First-Year English Composition
- A.S. American Civilization to 1877
- A.S. General Plant Biology
- A.S. College Algebra

### ANIMAL SCIENCES TECHNOLOGY

- Dairy Cattle Reproduction
- Principles of Dairy Cattle Nutrition
- Ruminant Nutrition
- Swine Nutrition
- Livestock Disease Prevention
- Horse Health
- Horse Breeding and Selection
- Advanced Horsemanship and Equitation
- Horse Training-Race Horse
- Sheep Production
- Swine Production II
- Technology and Development in Animal Industries

### BUSINESS TECHNOLOGY

- Accounting for Technicians
- Farm Financial Records
- General Economics
- Introduction to Microcomputer Applications
- Spreadsheet Applications
- Fundamentals of Marketing
- Personal Selling
- Small Business Management
- Personnel Management

### CROP AND SOIL TECHNOLOGY

- Introduction to Soils and Soil Management
- Fertilizers and Soil Fertility
- Field Crop Production

### ENGINEERING TECHNOLOGIES

- Introduction to CAD
- Advanced CAD
- Landscape, Nursery, & Turfgrass Equipment
- Farmstead Systems for Storage and Processing of Agronomic Crops
- Facilities Design Laboratory
- Engine Basics
- Engine Diagnosis and Repair
- Building Construction II
- Estimating and Bidding
- Equipment Dealership Management

### GENERAL BIOLOGY

- General Biology with Applications
- General Botany with Applications

### GENERAL CHEMISTRY

- Introductory Chemistry I with Applications
- Introductory Chemistry II with Applications

### GENERAL COMMUNICATION SKILLS

- Developing Effective Communication Skills
- Developing Written Expressions
- Essentials of Oral Communication
- Technical Reporting
- Business Communication

### GENERAL MATH

- Developing Arithmetic and Beginning Algebra Skills
- Technical Mathematics I
- Technical Mathematics II
- College Mathematics with Technical Applications

### GENERAL SOCIAL SCIENCE

- Human and Personal Relations
- Society and Culture of Man
- Marriage and Personal Relationships
- Development of Tutor Effectiveness

### HORTICULTURAL TECHNOLOGY

- Golf Course Organization and Management
- Advanced Landscape Horticulture and Planning
- Landscape Contracting and Construction I
- Landscape Horticultural Plants and Materials II
- Propagation of Nursery and Greenhouse Plants
- Greenhouse Environment Control
- Greenhouse Bedding Plant Production
- Houseplants for Interior Decoration
- Commercial Interior Landscaping
- Commercial Floral Design
- Contemporary Floral Design
- Plant Disease of Ornamental and Turf

## DAY CREDIT COURSES

### LABORATORY AND BIOSCIENCE TECHNOLOGY

- General and Applied Entomology
- Pesticides and Their Use
- Agricultural Research and Laboratory Technologies
- Advanced Laboratory Techniques

### PHYSICAL TECHNOLOGY

- Technical Physics I

### NON-CREDIT COURSES

#### COMPUTERS

- Introduction to Windows 95
- Advanced Windows 95
- Microsoft Word - Introduction
- Microsoft Excel - Intermediate
- Microsoft Powerpoint

#### INDUSTRIAL AUTOMATION

##### MAINTENANCE

- Advanced PLC's
- Applied Math
- Basic Electricity/Electronics
- Basic Hydraulics
- Metal Working and Machining

#### ZENGER MILLER FRONTLINE

##### LEADERSHIP

- Core Interpersonal Skills, Part I, Three sessions
- Core Interpersonal Skills, Part II, Three sessions

## EVENING CREDIT COURSES

### ASSOCIATE OF SCIENCE

- A.S. American Civilization to 1877

### BUSINESS TECHNOLOGY

- General Economics
- Word Processing
- Introduction to Microcomputer Applications
- Word Processing Applications
- Data Base Applications
- Advertising and Promotion
- Personnel Management
- Introduction to Cooperatives

### CHEMISTRY

- Introductory Chemistry I with Applications

### ENGINEERING TECHNOLOGIES

- Technical Drafting
- Introduction to CAD
- Advanced CAD
- AC Power, Wiring, and Equipment
- Fundamentals of Fluid Power
- Electrohydraulics

### GENERAL STUDIES

- Personal and Career Orientation

### HORTICULTURAL TECHNOLOGY

- Landscape Horticultural Plants & Materials II
- Herbaceous Plants

### SOCIAL SCIENCES

- Human and Personal Relations
- Total Quality Management
- Life Span Psychology

## STOP THE CLOCK SET YOUR GOALS



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